Unit 1 apply (v) associate with (v) attempt (v) attract (v) authenticity (n) avoid (v) award (n) be trapped by (v) benefit from (v) bilingual (adj) brand / branding (n) catering (n) chef (n) come to mind (v) commute (v) compound noun (n) consultancy (n) cookery course (n) customer (n) deal with (v) develop (sth) development agency efficiency (n) e-learning (n) embarrassing expand (v) fashion-conscious fly back (v) focus on (v) full-time (adj/adv) fun-loving (adj) gap (n) grow up (v) guess (v) handle (v) heritage (n) high-tech (adj) hold (meetings) (v) hospitality (n) hotel lobby (n) image (n) improve (v) investment (n) involve (v) keen (adj) launch (n) look up (v) multimedia (adj) negotiable (adi) negotiate (v) neutral (adj) otherwise (adv) overcome (v) portable (adj) preliminary (adj) production company profits (n) promote (v) publicity (n) queuing (n) recognize (v)

record (v)

recruit (v)

rise (n)

run a company (v)
salary (n)
set up (v)
share (v)
show interest (v)
spicy (adj)
stress (n)
stylish (adj)
suburbs (n)
take a message (v)
tipping (n)
tips (hints) (n)
trade (n)
word frame (n)

abbreviation (n) acquire (v) answerphone (n) arrange (v) available (adj) bear with somebody benefits (n) bill (US) (n) **Board of Directors** bonus (n) bored (adi) browse (v) build up (v) cell phone (n) CEO (n) collocation (n) consumer (n) consumer packaging contract (n) co-owner (n) cut off (v) determination (n) develop (itr) (v) discounted (adj) dismiss (v) do business (v) dot-com (adj) earnings (n) e-commerce (n) employ (v) employee (n) encourage (v) engaged (phone) facilities (n) faint (adj) fare (n) fee (n) fire (sack) (v) first-name terms fit in with (v) flight attendant (n) fortunate (adj) frustrated (adj) generous (adi) get back to somebody get in touch with (v) hang up (v) headquarters (n) hold (the line) (v) hub (n) independent (adj) insurance (n) interference (n) intray (n) jail (n) lay off (v) locker (n) look forward to (v) make (a day/time) (v)

make an appointment

make redundant (v)

manage (an appointment)

maternity/paternity leave

on leave (adj)

Unit 2

online (adj) open-air (adj) overall (adi) overheads (n) overtake (v) overtime (n) overturn (v) package holiday (n) packaging (n) parent company (n) pension scheme (n) performance-related perks (phone) charger (n) potential (n) prefix/suffix (n) prize (n) property (n) provisional (adj) put off (v) put through (v) range (n) read back (v) register (v) requirement (n) reunion (n) rewarding (adj) sack (v) senior (adj) share (v) speak up (v) specialize in (v) stimulating (adj) subsidiary (n) subsidized (adj) support (a movement) synonym (n) tied up(adi) trust (n) turnover (n) ultimately (adv) underline (v) welfare (n) womb (n) wonder (v) workplace (n)

Unit 3 aim (n) analytical (adj) approach (n) archive (n) argument (n) attentive (adj) attitude (n) bar chart (n) be based at/in (v) be descended from carving (n) confident (adi) consultant (n) core (adi) cross your arms (v) decipher (v) demanding (adj) demotic (n) detailed (adj) distracted (adj) etch (v) extremely (adv) face-to-face (adj) finance (v) flexible (adj) fluent (adj) fort (n) goods (n) hieroglyphic (n) high-profile (adj) hostile (adj) impress (v) in exchange for innovative (adj) interrupt (v) intrusive (adj) investment bank keep something visible lean back/forward magnification (n) make a point (v) make progress (v) military service (n) move on (v) nod (v) non-verbal (adj) on a daily basis open-minded (adj) open-plan (adj) organizer (n) parallel (adj) permanent (adj) pharaoh (n) pilot programme point of view (n) posture (n) predecessor (n)

preserve (v)

privatized (adj)

punctual (adj)

research (n)

respect (v)

script (n)

record (v)

slightly (adj) spherical (adj) square (kilometres) stare (v) state-owned (adj) straight away summarize (v) supportive (adj) surprisingly (adv) survival (n) suspicious (adj) tentative (adj) textiles (n) thorough (adj) thoughtful (adj) throughout trained (adj) verbal translation volunteer (n) way of life (idiom) widely (adv)

worldwide (adj)

Unit 4 a set of (idiom) accordingly (adv) adopt (v) advertise (v) alike (at end of phrase) annual (adj) appliance (n) average (adj) awareness (n) badly-paid (adj) be here to stay be left behind (v) big spenders (n) birth/divorce/crime rate (n) brainstorm (v) by the turn of the century chef (n) chilled (adj) cinema attendance citizen (n) code of conduct (n) confectionery (n) consultancy (n) consumer spending consumerism (n) consumer-led (adj) consumption (n) destination (n) disposable income employment practice enclosed (adj) energy-efficient (adj) environmentally-friendly expenditure (n) fair-trade (n) figures (n) fluctuate (v) funds (n) gastronomic (adj) globalization (n) gourmet (n) gradually (adv) graph (n) growth market (n) health risk (n) household (n) housing (n) identify (v) in appreciation of in line with (idiom) ingredient (n) issue (n) label (n) level off (v) life expectancy (n) major (adj) manufacturer (n) marinated (adj) market force (n) market share (n) meatball (n) newspaper circulation octopus (n)

outline (v)

oven (n) overseas (adj) ownership (n) oysters (n) particularly (adv) pastry (n) persuade (v) poached (adj) popularity (n) portion (n) prawn (n) principle (n) productivity (n) property prices (n) proportion (n) reach (v) recipe (n) relate to (v) retail outlet (n) reveal (v) round the clock salmon (n) salt-cod (n) sample (v) sautéed (adi) senior citizen (n) settle in (v) shellfish (n) sherry (n) shopper (n) single-person (adj) sirloin steak(n) smoked (adj) smoky (adj) spending habits (n) spending power (n) sponsor (v) squid (n) steadily (adv) store (n) street market (n) stuffed (adj) support (n) sweatshop (n) table service (n) to cater for (v) tobacco-related (adj) transfer (v) treat (v) turnover (n) two-way processs vary (v) viewing hours (n) vineyard (n) wages (n) waiter service (n) wave (v) well over (idiom) western-style (adj) with regard to (idiom) workforce (n)

Unit 5 alert (adj) apologize (v) appoint (v) approval (n) aromatherapy (n) automated (adj) bakery (n) balance (v) beachside (adj) bowling (n) cancel (v) challenge (n) complimentary (adj) cover (v) crash (computer) (v) cycle-ride (n) deliver (v)

disused (adj) driving range (n) encourage (v) facilities (n) feedback (n) fibres (n) fit (adj) furnish(v) gather (v) get in shape (v) helpline (n) high-speed (adj) hold (an event) (v) host (n)

induction (n) invoice (n) kick-boxing (n) landline (n) light-coloured (adj) lounge (n)

made-to-order (adj)

moonlight (n) mud (n) multiplex (n) netball (n) onsite (adj) policy (n) pottery (n) pre-dinner (adj) press release (n)

press (n) provide (v) questionnaire (n) recognize (v) redecorate (v) reminder (n) reschedule (v) rested (adi) rides (n) riverside (adj)

royalty (n) safety deposit box secluded (adj) shop-floor (adj) smart(adj) socialize (v) softball (n)

sound like(v) suite (n)

take up (hobby) (v) therapeutic (adj) tranquil (adj) treatments (n) update (v) voicemail (n) volcanic (adj) weight-watcher (n) welfare (n) woods (n) workout (n)

workstation (n)

year-round (adj)

Unit 6

background (n) band (music) (n) behaviour (n) bother (v) cautious (adj) check in (v) collapse (v) connecting (flight) constructive (adj) coral reef (n) currency (n)

drive away (shoo)

diver (n)

dull (adi) editor (n) employable (adj) exhausted (adj) expenses (n) feast (n) filing cabinet (n) flat-share (n) get the chance (v) give a lift (v) grape-picker (n) hand in your notice hard-working (adj)

hitch (v) host (n)

in between (adv) itinerary (n)

it's up to you (idiom) lose consciousness make a new start (v) maternity (n)

miserable (adj) not to mention nursing (n) paperwork (n) pass (an exam) (v)

patch (n)

pick up (a language)

portfolio (n) poster (n) promote (v) put up with (v) reckless (adj) refusal (n) regret (v) remote (adi) retirement (n) rewarding (adj)

round-the-world (adj) rush out (v)

scary (adj) scuba diving (n) sculpture(n) see the sights(v)

set up(v) shear(v) shepherd (n) shine (sun) (v) site (n)

so much for (idiom) spectacular (adj)

stationery (n) supplies (n) task (n) tax-free (adj) terminal (airport) (n) virtually (almost) (adv)

Unit 7 Unit 8 accessible amend (v) account for appeal (n) at your fingertips advisable balance alternatively attend beneficiary (n) bounded confectionery bridge confirm confidential conservation convention (n) construction industry corporate (adj) convention industries crash course (n) coverage (n) curb (n) decaying (adj) delivery (n) direct debit (n) discount travel pass disused (adi) dot com industries domestic water downtown (n) editorial elocution (n) effective endangered (adj) enterprise (n) extract ensure (v) freelance estate get across (a point) estimate (v) go to great lengths expenditure (n) handout (n) factfile heading feedback **Human Resources** filthy (adj) fraud (n) labour costs **Managing Director** funds necessity GDP (n) objective (n) host (v) obligation income (n) obligatory infrastructure (n) operative (n) interest rate outsource (v) interpreter (n) peninsula (n) invoice proximity (n) itinerary (n) registration form life expectancy relocate loan (n) reminder memo retail outlets mortgage (n) sensitivity (n) on-site (adj) shopping mall overdraft (n) sign up for pension signpost (v) poverty line (n) skyscraper (n) preservation soaring (adj) press coverage stick by (the rules) publicity strait raise (money) (v) stunning (adj) raise awareness (v) timing (n) revenue (n) to be based in ring road (n) toll-free (adj) rural tuition fee sanitation (n) visual display (n) set up sewage disposal (n) solar-powered (adj) standing order (n) statement (bank) (n) summit (meeting) (n) survey (n) sustainable (adj) text message vineyard

voluntary waste dump (n)

Unit 9 accurate affordable (adj) attach (v) break in break off break up bring up (v) bullet point (n) C.C. cheer (v) collapse come across crowded (adi) energy supplies fittings (n) gender (n) get back to get on with (v) glistening (adj) gridlock (n) increasingly inner - city interiors key workers look up (v) onlookers parental (adj) pipeline (n) plug in (v) prediction print off (v) relevant renewable sources resize riot (n) set up shop window socket (n) solar panel sort out (v) take off take on turn to tutorial (n) urban weaker sex

well-insulated (adj)

work out

waterfront (n)

Unit 10

accounts management

achievable annual salary appraisal (n)

assessment (n)

asset (n)

become demotivated

blend (v) boost (v)

canvas sheet (n) careers advice contribute cooperative (n) covering letter (n)

currency's exchange

devaluation (n)

dismiss emerge enterprises entrepreneur (n) essential

exceed a target export market first and foremost flexible hours

full time employment

harvest (v) in- tray investment job satisfaction job-hunting (n) keyboard skills

licence

market economy marketing manager morale boosting motivated workforce natural resources on a daily basis pay bonus

peers (n) praise (n) preparatory press (n)

profit-related (adj)

promotion

recruitment agencies

refine (v)

remarkable (adj)

retail

profit

sales- related roles sales representative seize the opportunity

showroom (n)

sign contracts spreadsheet (n)

strengths tailor your CV

the first pressing

thoroughly trade press (n)

virgin olive oil

weakness (n) win clients

work experience

Unit 11

adjourn agenda (n) attachment batch (n)

business card chopsticks (n) commitment (n) corporate culture

counsellor

cross-cultural (adj) culture shock cultured dismiss dress code (n)

dress-down day (n) efficient enclose (v) enclosure enquiry (n) feedback gender higher-priced

insert (v) intercept interfere intervene (v)

IT Operations Manager

itinerary lay off leprosy (n) letterhead look into

make redundant

memo multicultural multinational company open plan open-door policy operational time organigram overnight (adj) parent company

plc recipient rehearse review revise (v) sales contract schedule showroom

signed on behalf of

sniff (v) subsidiary superior trainee warning (n) work stations yawn (v)

Unit 12

blockbuster (adj) business trip dictatorship (n) downsizing (n) drink-driving offences

drug abuse dumping (of waste) foreign branch foreign embassies

fraud (n) frontal lobe

government official higher-ranking jobs

host

implications inflation (n) interest rate (n) lay-off (n)

left-/ right-wing (adj) manufacturer merger (n) minicab

national elections national share index

opposition (n)

outlet

parliamentary chamber

performanceenhancing substances piracy (n)

public spending (n) reassure (v) recession sick leave (n) spokesperson (n) startle (v) stock market

taxation (n) turnout (n) voting rights